

HEALTH | BIOTECHNOLOGIES | INNOVATION | FLUORESCENCE IMAGING | SURGERY | CANCER

## **Fluoptics signs a distribution agreement for South East Asia**

*Grenoble, France* – Fluoptics, specializing in fluorescence imaging for guided surgery (FIGS), announces today the signature of a partnership with a distributor in Singapore for the marketing of its clinical imaging system Fluobeam® in South East Asia.

GiGATT international, a company specialized in the marketing of equipment and medical devices for invasive and non invasive surgery, with headquarters in Singapore and with good connexions with Singapore hospitals, will also deal with Thailand, Indonesia, Taiwan, Hong-Kong and Malaysia through subdistributors.

*« We move forward with our global marketing strategy by addressing the opportunity of new territories for our clinical fluorescence imaging solutions. After the incorporation of our US subsidiary earlier this year, we now focus on the strong development of our sales activity in Asia. This partnership will give Fluoptics a solid visibility in the main medical conferences and in the media in Asia »,* says Odile Allard, Fluoptics' CEO.

The company, with the help of its partner, has already received the HSA authorization for the marketing of the medical device in Singapore and is currently awaiting for the TSA approval in Taiwan.

The company has received earlier this year the US Food and Drug Administration approval to sell its optical imaging system Fluobeam® in the United States of America.

Fluoptics' solutions are already in use in about twenty countries, including European countries (France, Germany, United Kingdom, Spain, Belgium, Denmark, Greece), the United States, Australia and Singapore.

### **About Fluoptics**

Founded in 2009, Fluoptics develops and markets innovative solutions in the field of fluorescence image-guided surgery. This technology has many applications, among others in surgical oncology, for the resection of tumors and metastasis, for sentinel lymph nodes detection, but also in cardiovascular surgery, reconstructive surgery and liver surgery. Based in Grenoble, Fluoptics has today 17 employees. For more information: [www.fluoptics.com](http://www.fluoptics.com)

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