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Fluoptics reaches significant milestones

Grenoble - France, Fluoptics, a company specialized in fluorescence imaging guided surgery, continues its development and takes significant steps with the launch of a new commercial offer, showing promising business results.

Fluoptics, which celebrated its sixth anniversary in February 2015, has reached one million euros in revenue (2014) for the first time in company history.

«After a very good year in 2014, 2015 has also had a strong start. The important sales efforts during the last month in Europe, in the United States and with our distributor in Singapore, has resulted in a significant number of sales of our fluorescence imaging solution, Fluobeam®. In total, more than twelve systems have been sold during the last weeks, eleven of which were sold abroad.» rejoices Fluoptics' CEO, Odile Allard.

The start-up has launched a new integrated offer, Fluobeam® Integrated Solution, which enables the surgeon to be fully autonomous, offering a range of functions at the fingertips of the surgeon. Designed around a mobile cart, it includes the optical imaging system, Fluobeam®, and a control screen, making it possible for the surgeon to directly see the tissues of interest during the operation.

« Fluoptics has made many improvements to the system which will tremendously benefit the users. It is especially appreciated for its user-friendliness in the operating rooms, which are sometimes cramped and don't have wall screens available in the room.» explains Odile Allard.



The company also had approximately thirty European surgeons in attendance at its annual « User Day » held on June 18th in Paris. *« Users of our solutions presented their results, shared notes and made it clear to us that there was significant interest for our systems. We clearly understand that fluorescence imaging is currently changing the way surgeons consider operations and that it is a modality that is becoming indispensable to the surgeon and useful to the patient »* emphasizes Fluoptics' CEO.

Finally, Fluoptics has just raised 450 k€ from its previous investors, namely Grenoble Angels and Savoie Mont-Blanc Angels. *« These funds will secure our cash flow and this is of great importance during this period of significant sales growth »* concludes Odile Allard.

A propos de Fluoptics

Créée en 2009, Fluoptics est spécialisée dans le développement et la commercialisation de solutions innovantes dans le domaine de l'imagerie de fluorescence pour l'aide à la chirurgie. Cette technologie trouve de nombreuses applications dans le domaine de la chirurgie oncologique pour l'ablation des tumeurs cancéreuses ou la détection des ganglions sentinelles mais également en chirurgie cardiovasculaire, chirurgie reconstructrice et chirurgie hépatique. Basée à Minatec (Grenoble) et à Boston aux Etats-Unis, Fluoptics emploie 19 salariés. Elle a réalisé en 2014 un chiffre d'affaires de 1 M€. Pour en savoir plus : www.fluoptics.com

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Fluorescence imaging for surgery

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